LANXESS again raises guidance for 2016 after strong third quarter

- FY 2016: EBITDA pre exceptionals now expected to be between EUR 960 million and EUR 1,000 million
- Q3 2016: EBITDA pre exceptionals up 9.4 percent to EUR 257 million
- EBITDA margin increases to 13.4 percent due to higher volumes across all segments and improved cost structures
- Net income improves by a substantial 51.2 percent to EUR 62 million
- Planning for Chemtura integration started

Cologne – Following a strong third quarter, specialty chemicals company LANXESS has again raised its earnings guidance for 2016. The Cologne-based company now expects to achieve EBITDA pre exceptionals within a corridor of EUR 960 million and EUR 1,000 million. Previously, LANXESS had assumed earnings of between EUR 930 million and EUR 970 million.

EBITDA pre exceptionals for the third quarter of 2016 rose by 9.4 percent to EUR 257 million, compared with EUR 235 million a year earlier. The EBITDA margin pre exceptionals improved year-on-year from 12.0 percent to 13.4 percent. As in the preceding three-month period, the good overall earnings performance was due especially to the strong operational development of the "new" LANXESS segments – Advanced Intermediates, Performance Chemicals and High Performance Materials – and to improved cost structures.

"We took the momentum from the first half of the year into the third quarter and delivered renewed proof of the operational strength of "new" LANXESS. We are therefore again raising our guidance for the full year," said Matthias Zachert, Chairman of the Board of Management of LANXESS AG. The company is anticipating a normal seasonal business pattern in the final quarter of 2016. In other words,

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performance will be slightly subdued compared with the preceding quarters.

The good business development in the third quarter was also reflected in net income, which increased by 51.2 percent to EUR 62 million from EUR 41 million the previous year. Earnings per share were EUR 0.68, after EUR 0.45 a year earlier.

Group sales declined by a slight 1.6 percent in the third quarter of 2016 to EUR 1.92 billion, compared with EUR 1.95 billion in the same period in 2015. Higher volumes in all segments nearly compensated for the lower selling prices resulting from raw material prices.

Advancing on the path of growth

LANXESS continued its path of growth in the third quarter as well. On August 31, 2016, it successfully closed the acquisition of the Clean and Disinfect business of U.S-based company Chemours. At the end of September, LANXESS then announced the next milestone with the planned acquisition of U.S-based chemical company Chemtura, thus positioning itself as a leading supplier of additives. Several working groups have now started planning the integration process. The transaction still needs to be approved by Chemtura's shareholders and the relevant antitrust authorities and is subject to the standard conditions applying to such transactions. Closing is expected around mid-2017.

Net financial liabilities remain at a low level

At the end of the third quarter, net financial liabilities were virtually unchanged at a low level, despite payment for the acquisition of the Chemours business, and amounted to EUR 203 million. Net Debt was substantially reduced by, in particular, the payment of EUR 1.2 billion received by LANXESS in April 2016 from Saudi Aramco for its 50-percent share in the ARLANXEO joint venture. At the end of 2015, LANXESS still had net financial liabilities of around EUR 1.2 billion.

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Margins improved in all segments

In the **Advanced Intermediates** segment, sales decreased by 1.1 percent from EUR 440 million to EUR 435 million. EBITDA pre exceptionals stood at EUR 83 million, 9.2 percent higher than the prior-year figure of EUR 76 million. In the Advanced Industrial Intermediates business unit particularly, sales volumes increased on account of good demand in almost all end markets. In the Saltigo business unit, demand for Saltidin – the active ingredient for insect repellents – was one of the factors which compensated for weaker demand for agrochemicals. The EBITDA margin pre exceptionals of 19.1 percent was significantly above the prior-year figure of 17.3 percent.

The **Performance Chemicals** segment posted a year-on-year increase in sales of 3.2 percent, from EUR 524 million to EUR 541 million. Alongside higher sales volumes, the Clean and Disinfect business acquired from Chemours at the end of August was one of the factors in this performance. EBITDA pre exceptionals increased by 5.8 percent to EUR 91 million, compared with EUR 86 million a year earlier. In particular, higher sales volumes in almost all business units contributed to the improvement in earnings. The EBITDA margin pre exceptionals increased slightly from 16.4 percent to 16.8 percent.

Sales in the **High Performance Materials** segment declined slightly by 2.3 percent to EUR 257 million from EUR 263 million in the prioryear quarter. Increased sales volumes almost compensated for the lower selling prices resulting from raw material costs. EBITDA pre exceptionals increased by a substantial 31.3 percent to EUR 42 million, compared with EUR 32 million in the third quarter of 2015. Higher sales volumes in more profitable product groups and improved capacity utilization resulted in this positive earnings performance. The EBITDA margin pre exceptionals of 16.3 percent was significantly above the figure of 12.2 percent posted in the prioryear quarter.

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LANXESS Energizing Chemistry

Sales in the **ARLANXEO** segment decreased by 5.3 percent to EUR 675 million, compared with EUR 713 million a year earlier. In particular, good demand from the automotive segment in Asia resulted in higher sales volumes. However, these were unable to offset the price decline resulting from raw material costs. EBITDA pre exceptionals stood at EUR 91 million, just 3.2 percent lower than the prior-year figure of EUR 94 million. Higher volumes and improved capacity utilization counteracted the impact of continuing price pressure. The EBITDA margin pre exceptionals improved slightly to 13.5 percent, compared with 13.2 percent in the prior-year period.

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Q3 2016 Key Financial Data

(Figures in EUR million)

	Q3 2015	Q3 2016	Change in percent
Sales	1,953	1,921	-1.6
EBITDA pre exceptionals	235	257	9.4
EBITDA margin			
pre exceptionals (in percent)	12.0	13.4	
Net income	41	62	51.2
Earnings per share (EUR)	0.45	0.68	51.2

LANXESS is a leading specialty chemicals company with sales of EUR 7.9 billion in 2015 and about 16,700 employees in 29 countries. The company is currently represented at 54 production sites worldwide. The core business of LANXESS is the development, manufacturing and marketing of chemical intermediates, specialty chemicals and plastics. Through ARLANXEO, the joint venture with Saudi Aramco, LANXESS is also a leading supplier of synthetic rubber. LANXESS is listed in the leading sustainability indices Dow Jones Sustainability Index (DJSI World) and FTSE4Good.



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Forward-Looking Statements

This press release contains certain forward-looking statements, including assumptions, opinions and views of the company or cited from third party sources. Various known and unknown risks, uncertainties and other factors could cause the actual results, financial position, development or performance of LANXESS AG to differ materially from the estimations expressed or implied herein. LANXESS AG does not guarantee that the assumptions underlying such forward-looking statements are free from errors nor does it accept any responsibility for the future accuracy of the opinions expressed in this presentation or the actual occurrence of the forecast developments. No representation or warranty (expressed or implied) is made as to, and no reliance should be placed on, any information, estimates, targets and opinions, contained herein, and no liability whatsoever is accepted as to any errors, omissions or misstatements contained herein, and accordingly, no representative of LANXESS AG or any of its affiliated companies or any of such person's officers, directors or employees accept any liability whatsoever arising directly or indirectly from the use of this document.

Important Additional Information

The press release relates to the proposed acquisition of Chemtura Corp. by LANXESS AG. The information included in this press release is being provided for informational purposes only and does not constitute an offer to sell, or a solicitation of an offer to purchase, securities of LANXESS AG, nor a solicitation of any vote or approval. No public market exists for the securities of LANXESS AG in the United States. This communication may be deemed to be solicitation material in respect of the proposed acquisition of Chemtura Corp. by LANXESS AG. The proposed acquisition will be submitted to the stockholders of Chemtura Corp. for their consideration. In connection therewith, on November 4, 2016, Chemtura Corp. filed a preliminary proxy statement with the U.S. Securities and Exchange Commission ("SEC"). Chemtura Corp. intends to file a definitive proxy statement and mail such proxy statement to its stockholders of record. BEFORE MAKING ANY VOTING OR ANY INVESTMENT DECISION, INVESTORS AND STOCKHOLDERS ARE URGED TO READ THE DEFINITIVE PROXY STATEMENT REGARDING THE PROPOSED TRANSACTION AND ANY OTHER RELEVANT DOCUMENTS FILED OR TO BE FILED WITH THE SEC CAREFULLY AND IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION. Investors and stockholders will be able to obtain free copies of the proxy statement, any amendments or supplements thereto and other documents containing important information about Chemtura Corp., once such documents are filed with the SEC, through the website maintained by the SEC at www.sec.gov. Copies of the documents filed with the SEC by Chemtura Corp. will be available free of charge on Chemtura Corp.'s website at http://investor.chemtura.com under the heading "Financials & Filings". Stockholders of Chemtura Corp. may also obtain a free copy of the definitive proxy statement by contacting Chemtura Corp.'s Investor Relations Department at (203) 573-2153.

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Information for editors:

All LANXESS news releases and their accompanying photos can be found at <u>http://press.lanxess.com</u>. Recent photos of the Board of Management and other LANXESS image material are available at <u>http://photos.lanxess.com</u>. TV footage can be found at <u>http://globe360.net/broadcast.lanxess/</u>.

You can find further information concerning LANXESS chemistry in our WebMagazine at <u>http://webmagazine.lanxess.com</u>.

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